



*business software solutions*

## T-Soft Core Competencies

T-Soft was founded in 1993 to provide personalized and effective technology consulting services, project management services, and custom software development for its customers. The success of T-Soft is primarily attributable to the talents and professionalism of its technical associates, most of whom have over 20 years of project management and commercial software development experience. We pride ourselves in being able to intelligently discuss the needs of our clients on a business level and interpret those needs to design and develop timely and effective technical solutions. We deliver complex, database driven systems featuring clean, simple, user-friendly designs and high-quality code that are the hallmarks of technical maturity and experience.

T-Soft works closely with each client to define the terms and conditions and controls for the project; financial, staffing, reporting, and more, so that both the client and T-Soft are satisfied and confident in a mutually successful outcome. Our experience and in depth understanding of business practices allows us to deliver effective solutions.

### **T-Soft's Core Software Competency:**

- Web System Development
- E Commerce
- Client/Server Application Development
- ERP System Integration
- Distribution & Logistics
- Component Development
- SAP
- Electronic Data Interchange
- Microsoft Office
- Microsoft Server 2003
- Microsoft SharePoint
- Privacy Compliance Software
- Document Management
- Quality Control
- Inspection Scheduling & Management
- Project Management

### **Programming, Operating System & Database Expertise:**

- Visual Basic
- C#
- C/C++
- HTML
- XML
- Fortran
- COBOL
- Assembler
- Access
- SQL
- VMS
- ASP.NET
- JavaScript

### **T-Soft, Inc.**

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## Key Technical Personnel

T-Soft currently has five full-time Senior Associates. All T-Soft senior associates are partial owners of the company.

T-Soft will, at a minimum, dedicate one senior associate full time as the Project Manager. Each of our senior associates has experience managing large software development projects for *external* customers. Although one senior associate will be assigned the overall responsibilities of Project Manager, all other associates of T-Soft will be actively involved in the various phases of the project, as their expertise is needed, and for as long as their expertise is needed.

All of our employees are provided on-going education to keep abreast of the latest technologies. Following is a brief synopsis of the Senior Associates of T-Soft:

### **Frank Greenawalt, President**

- 25+ years project management and commercial software development experience
- 10+ years Commercial Software Research and Development management experience

### **Dennis Majetic, Senior Project Manager**

- 25+ years project management and commercial software development experience
- 6+ years Web based project management and development experience

### **Edward Stover, Technical Development Manager**

- 15+ years project management and commercial software development experience
- 6+ years Web based project management and development experience
- 6+ years support component development experience for Web based projects.

### **Charles Alcorn, General Manger / Senior Project Manager**

- 20+ years project management and commercial software development experience
- 6+ years specialized Web based project management and development experience
- 3 years technical training development experience

### **Troy Lux / Project Manager, Senior Software Engineer**

- 2+ years Web project management
- 4+ years Web development experience
- 10+ years commercial software development experience

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